

Business Program Energy Solutions



Our Energy Solutions for Business Program offers prescriptive and custom solutions based on your company's needs. Available programs include:

- Agricultural equipment
- Appliances
- Consumer electronics
- Combined heat and power
- Commercial lighting
- Custom equipment
- Food service equipment
- HVAC
- Solar photovoltaic



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FirstEnergy's Pennsylvania utilities offer a suite of programs to benefit all customer sizes and project types. To view all available Commercial and Industrial offerings please go to energysavePA-business.com.

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**Application** 







### **Apply for Energy-Efficiency Incentives**

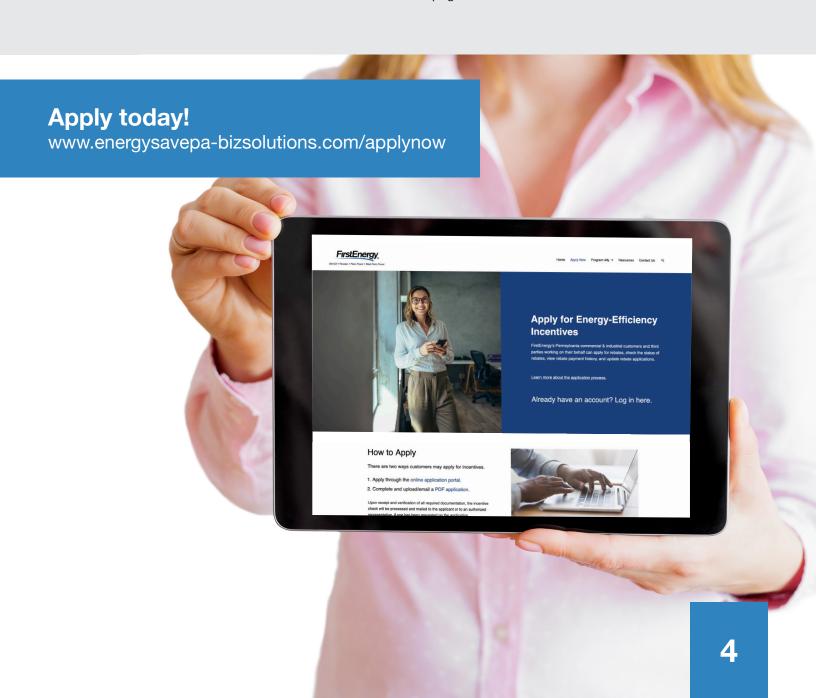
There are two ways you may apply for incentives.

- 1. Complete a PDF application found on page 27.
- 2. Easily apply through the online application portal at www.energysavepa-bizsolutions.com/applynow

If you already have an account, you can easily apply for rebates, check the status of rebates, view rebate payment history, and update rebate applications. If you are a first-time user, you will the following to set up an account:

- Company name and address as indicated on your W9
- Company contacts name
- · Email and phone number
- Tax ID

Terms and conditions as well as details on the application and eligibility process can be found on pages 5-7.



# **Terms & Conditions**



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#### **Definitions**

- FirstEnergy's Pennsylvania Utilities ("The Company" or "Companies") – Metropolitan Edison Company, Pennsylvania Electric Company, Pennsylvania Power Company, and West Penn Power Company.
- Program or Programs Companies' programs approved by the Pennsylvania Public Utility Commission ("PUC") for implementation under Pennsylvania Act 129 Phase IV. This application relates to the Business programs supporting energy efficiency in the Companies' Commercial and Industrial customer facilities including, municipal, government and institutional facilities.
- Program Administrator The party contracted by the Companies for management of the Programs.
- Energy Efficiency Measures Any equipment or action eligible to receive a Program Incentive payment under the Program.
- Participant (or Participants or Participating Customers) – Those non-residential retail electric service eligible customers of the Companies who participate in this Program.
- Program Incentives Refers to the monetary incentive, equipment or service that the Program provides to FirstEnergy's Pennsylvania Utilities qualifying customers.

#### Eligibility

Participant or Participants as defined above and served by FIRSTENERGY'S PENNSYLVANIA UTILITIES. Residential customers are not eligible for incentives through the Commercial and Industrial Programs. Incentives are awarded only to Participants, or their assigned agents, for qualifying equipment ("Energy Efficiency Measures") that is installed in the Commonwealth of Pennsylvania at the location identified in this Application, and such Participants are responsible for compliance with the Terms and Conditions set forth herein.

### Compliance

The Participant is responsible to comply with all applicable laws, rules and regulations, and to comply with all federal, state, and local codes.

### **Publicity**

With Participant's written permission, the Companies may publicly recognize participation in the Programs and disclose information relating to the Participant's participation in the program, including such data as: projected project energy savings, the incentive amount, and other similar information.

## **Application and Eligibility Process**

The Programs provide for payment of incentives after the installation of qualified energy efficiency measures and review of final documentation for compliance with program requirements by the Program Manager. In order to be eligible for incentives, a Participant, or an agent (contractor/vendor) authorized by the Participant, must submit a properly completed application with necessary supporting documentation before an application can be accepted into the program. If eligible, the Participant will receive an approval letter with the estimated incentive amount and the date by which the equipment must be installed for the approval to remain in effect.

After installation is completed, the Participant must finalize and resubmit the completed equipment application reflecting the "as built" project, along with invoice(s), the manufacturer's equipment specification sheet, and any other required documentation as may be specified by the program's initial approval letter or program eligibility requirements. Applications must be filled out completely, truthfully and accurately, and include signatures of the Participant and its authorized agents (as appropriate). Incentive payment will be based on the "as-built" documentation provided with the final project application.

Projects completed (installed) on or after June 1, 2021, that did not obtain approval from the program may apply for incentives no later than 180 days from the date of project completion. Completion is defined as all equipment installed and operable.

#### **Dates of Program**

Incentives are available for eligible Energy Efficiency Measures for which equipment is installed and operable on or after June 1, 2021 through May 31, 2026.

Dated Proof of Purchase and complete documentation will be required with final application submission for the participant to be eligible for incentive payment. The program is subject to revision or termination at any time by the Companies.

#### **Installation Schedule Requirements**

Pre-approved projects will receive approval letters defining terms for payment and a commitment expiration date. If the Participant: (1) has not engaged in installation of the preapproved project; and (2) has not applied to the Program

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Manager for a project extension within 90 days from the date the Program Manager pre-approves the project, the Program Manager may cancel Participant's application without liability.

### **Acceptable Proof of Purchase**

Acceptable forms of Proof of Purchase include paid invoices or receipts. The documentation must show item numbers, quantities and descriptions that are of sufficient detail to verify that the installed equipment meets efficiency requirements. Additionally, the post-installation documentation must include manufacturers' specifications ("cut sheets") that list the efficiency ratings of the equipment. The Program Manager may, at its sole discretion, accept other forms of proof of purchase.

#### **Evaluation, Measurement and Verification**

The Program Manager may, but is not obligated to, conduct an inspection of the facility to verify pre- and post-installation conditions or verify documentation prior to incentive payment, at any time after receipt of applications and up to 5 years after payment of incentives. In addition, the Pennsylvania Public Service Commission and the Companies have engaged Evaluation Measurement and Verification ("EM&V") contractors to evaluate program performance which may involve additional visits. The applicant must provide reasonable access to the facility, the equipment, and related documentation and data. The Companies, or their agents, may install simple/standard metering devices on equipment for program data collection, measurement and verification purposes. The Companies and their agents are not obligated to pay any incentive awards until it has performed a satisfactory post-installation verification, unless it has waived this requirement. If the Program Manager determines that the equipment was not installed in a manner consistent with the approved application, or if non-qualifying equipment was installed, Program Manager may require changes before making incentive payment.

If qualifying equipment cannot be located at the Participant's facility or is not installed in a manner consistent with the provisions of these Terms and Conditions, the Companies may seek recovery of the incentives paid.

#### Assignment

The Participant may assign Program Incentives to a specified third party(s).

### **Participating Customer's Certification**

Participant certifies that he/she purchased and installed the equipment listed in its application at its defined Pennsylvania location listed therein. Participant agrees that all information is true and that he/she has conformed to all of the program's eligibility requirements, terms and conditions.

#### **Incentive Amounts**

Program incentives will equal: a) the approved Program Incentive amount reflecting incentives in effect at the time of approval, or b) based on verified savings using the measurement & verification protocol developed for this project, or c) maximum Incentive amount subject to Program limitations as defined by the Program. If the project is completed after the approval has expired, the Program Incentive amount may be subject to change based on availability of funds and incentive rates in effect at that time. Allow ninety (90) business days for delivery of the Program Incentive. Applications requiring post-installation inspections, or if unanticipated high volume of application submission activities occur, additional time may be required to process Program Incentive. If information is missing or incorrect on the application, processing and delivery of the Program Incentive will not occur until all required information is correct and provided.

#### **Taxes**

Incentives received by the Participant under this Application may be taxable by the federal, state, and local government. The Participant is responsible for declaring and paying all such taxes. Companies shall have no liability or obligation for any taxes.

#### Indemnification and Limits of Liability

The Participant shall protect, indemnify, and hold harmless the Companies and their parents, subsidiaries, affiliates, agents, contractors, employees, officers, and directors from and against all liabilities, losses, claims of death or injury or other damages, judgments, penalties, causes of action, costs and expenses (including, without limitation, attorney's fees and expenses) incurred by or assessed against the Companies or their parents, subsidiaries, affiliates, agents, contractors, employees, officers and directors arising out of or relating to the performance of this Application or arising

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out of or relating to the installation, use and maintenance of the equipment, designs, practices or methods involved in this Participant's project.

In no event shall any indemnified party be liable for any punitive, exemplary, special, indirect, incidental or consequential damages (including, but not limited to, lost profits, lost business opportunities, loss of use or equipment down time, and loss of or corruption to data) arising out of or relating to this Agreement or Program, regardless of the legal theory under which such damages are sought.

#### **Warranties**

The Companies and their parents, subsidiaries, affiliates, agents, contractors, employees, officers, and directors make no express or implied warranties regarding the performance of installed equipment, the quality of any contractor's work, or that the equipment will result in any energy or cost savings.

THE COMPANIES AND THEIR PARENTS, SUBSIDIARIES, AFFILIATES, AGENTS, CONTRACTORS, EMPLOYEES, OFFICERS, AND DIRECTORS DO NOT ENDORSE, GUARANTEE, OR WARRANT ANY PARTICULAR MANUFACTURER OR PRODUCT, AND THEY PROVIDE NO WARRANTIES, EXPRESSED OR IMPLIED, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR IMPLIED WARRANTY OF FITNESS FOR ANY PRODUCT OR SERVICES. THE COMPANIES AND THEIR PARENTS, SUBSIDIARIES, AFFILIATES, AGENTS, CONTRACTORS, EMPLOYEES, OFFICERS, AND DIRECTORS ARE NOT LIABLE OR RESPONSIBLE FOR ANY ACT OR OMISSION OF ANY CONTRACTOR (IF ANY). THE CUSTOMER'S WARRANTIES ARE LIMITED TO ANY WARRANTIES THAT MAY BE PROVIDED BY CONTRACTORS, VENDORS OR EQUIPMENT MANUFACTURER. NEITHER THE COMPANIES NOR THEIR PARENTS, SUBSIDIARIES, AFFILIATES, AGENTS, CONTRACTORS, EMPLOYEES, OFFICERS, AND

DIRECTORS ARE RESPONSIBLE FOR ASSURING THAT THE DESIGN, ENGINEERING AND CONSTRUCTION OF THE FACILITY OR INSTALLATION OF THE EQUIPMENT IS PROPER OR COMPLIES WITH ANY PARTICULAR LAWS, CODES, OR INDUSTRY STANDARDS. THE COMPANIES AND THEIR PARENTS, SUBSIDIARIES, AFFILIATES, AGENTS, CONTRACTORS, EMPLOYEES, OFFICERS, AND DIRECTORS DO NOT MAKE ANY REPRESENTATIONS OF ANY KIND REGARDING THE RESULTS TO BE ACHIEVED BY THE ENERGY EFFICIENCY MEASURES OR THE ADEQUACY OR SAFETY OF SUCH MEASURES.

#### **Recycling (Proper Disposal of Waste)**

The Companies and their parents, subsidiaries, affiliates, agents, contractors, employees, officers, and directors are not responsible for the disposal or recycling of any waste generated as a result of participating this project.

#### **Endorsement (Product/Vendor)**

The Companies and their parents, subsidiaries, affiliates, agents, contractors, employees, officers, and directors do not endorse any particular market provider, manufacturer, product, labor or system design by offering this Program.

#### **Termination**

Incentives are available for energy efficiency measures on a first-come, first-served basis subject to the availability of funds. Program availability, program terms and equipment eligibility may change without notice at the discretion of the Companies.

Submission of any application does not give rise to any obligation to make any incentive payment by the Companies and their parents, subsidiaries, affiliates, agents, contractors, employees, officers, and directors.

The costs of energy efficiency programs are recovered through customer rates in accordance with PA Act 129 of 2008. For a complete list of commercial, industrial, residential, and low-income energy efficiency programs, please visit energysavePA.com. FirstEnergy's Pennsylvania utilities, their parents, subsidiaries, employees, affiliates and agents assume no responsibility for the performance of the equipment or equipment warranty, the quality of the work, labor and/or materials supplied, and/or the acts or omissions of any contractor.





## **Pre-Approval Requirements**

Program participants are encouraged to seek pre-approval before purchasing their proposed equipment to ensure it meets program requirements and is eligible for incentives. If your project was completed or installed on June 1, 2021, or later and you did not obtain pre-approval, then you may apply for incentives no later than 180 days from the date of project completion (completion is defined as all equipment being installed and operable).

#### Limitations

Incentives available from the Program are limited to the total equipment cost. Only installation of new equipment is eligible for incentives under this Program.

MEASURE	SPE	CIFICATIONS	REBATE	UNIT	QTY	TOTAL
Automatic Milker Takeoffs	Must replace manual takeoffs to be eligible. The vacuum pump system serving the impacted milking system must have a VFD installed.		\$75	milker takeoff		
Dairy Scroll Compressors	New scroll compressor(s) must replace an existing reciprocating compressor(s). Farms replacing an existing scroll compressor are not eligible.		\$300	compressor		
	Must be a new	14"- 23" 12.4 cfm/W @ 0.1 SP	\$75			
High Efficiency	ventilation fan. Circulation fans are not eligible. Must meet or exceed the minimum efficiency	24"- 35" 15.3 cfm/W @ 0.1 SP	\$150			
Ventilation Fans		36"- 47" 19.2 cfm/W @ 0.1 SP	\$225	fan		
	requirements listed.	48"- 61" 22.7 cfm/W @ 0.1 SP	\$300			
Dairy Parlor Heat Reclaimer	are eligible. Equipment pre-approved brands or	electric water heating equipment must be one of the following requivalent: Century-Therm, Preset, Superheater or Therma-Stor.	\$750	reclaimer		
Low Pressure Irrigation System	A minimum reduction of 50% in irrigation pumping pressure must be achieved to be eligible. Nozzle, valve or sprinkler head replacement, drip irrigation and alterations or retrofits to the pumping plant are all ways to reduce system pressure. Pre and post retrofit pump pressure measurements are required.		\$0.05	kWh		
Agricultural Process Lighting	Purchase and installation lighting equipment to a designed for agricultura	on of new or replacement higher efficiency than existing or all grow processes.	\$0.05	kWh		

# **Agriculture**



MEASURE	SPECIFICATIONS	REBATE	UNIT	QTY	TOTAL
High-Volume Low Speed Fans	Must replace a conventional circulation fan for dairy, poultry or swine applications. (For other applications, please contact program staff before submitting an application.) Must be at least 16 feet in diameter to move more cubic feet of air per watt than conventional circulating fans.	\$25	foot of fan blade		
Livestock Waterer	Purchase and installation of an energy-efficient livestock waterer that is thermostatically controlled and has a minimum of two inches of factory installed insulation.	\$175	waterer		
VFD for Milk Vacuum Pump	Purchase and installation of VFD and controls on dairy vacuum pumps, or the purchase of dairy vacuum pumps with variable speed capability. Vacuum pumps with VFDs already installed are not eligible.	\$100 (capped at \$1,500)	horsepower		
Dairy Refrigeration Tune-Up	Tune-up of refrigeration systems for agriculture applications.	\$100	tune-up		
Engine Block Heater Timer	Purchase and installation of a new engine block heater timer.	\$15	timer		

# **Appliances & Electronics**



MEASURE	SPECIF	FICATIONS	REBATE	UNIT	QTY	TOTAL
	Must be ENERGY STAR®	ENERGY STAR CEE Tier I	\$25			
Refrigerators	certified, residential units. New refrigerator installations and	CEE Tier II	\$35	refrigerator		
	replacement projects are eligible.	CEE Tier III	\$35			
Freezers	Must be ENERGY STAR ce New freezer installations at eligible.	ertified, residential units. nd replacement projects are	\$25	freezer		
Commercial Clothes	Commercial ENERGY STAR certified clothes washers in laundromats and multifamily complexes are eligible.	ENERGY STAR CEE Tier I	\$50			
Washers		CEE Tier II	\$75	washer		
Non-commercial	Must be ENERGY STAR certified. Replacement projects are eligible.	CEE Tier II	\$25			
Clothes Washers	Must be connected to an electric water heating system.	CEE Tier III	\$50	washer		
Electric Dryers	Must be ENERGY STAR co- combined energy factor (C New dryer installations and eligible. Non-electric clother	EF) than standard dryers.  I replacement projects are	\$50	dryer		
Heat Pump Water Heater	Must involve the direct retrofit of a standard resistive electric water heating system. Heat pump water heaters used in pre-heat applications or in combination with other water heating system types are not eligible. Must be ENERGY STAR certified with a Uniform Energy Factor >2.0. Solar water heaters must be used with a backup electric water heater with an energy factor ≥ 1.8 to be eligible.		\$250	pump		
Dehumidifier	Must be ENERGY STAR® o	ertified.	\$25	unit		

# **Appliances & Electronics**



MEASURE	SPECIFICATIONS	REBATE	UNIT	QTY	TOTAL
Water Cooler	Must be ENERGY STAR® certified.	\$25	unit		
Uninterruptible Power Supplies (UPS)	Must be ENERGY STAR certified. Only units 12kW or less are eligible. Units with capacities greater than 12kW may be eligible for incentives under the Custom Equipment program.	\$55	kW of capacity		
Computer (desktop or laptop)		\$5	computer		
Computer Monitor		\$5	monitor		
Fax Machine (laser)		\$10	machine		
Copier (black and white)	Eligible office equipment must be ENERGY STAR certified. Only new equipment is eligible.	\$10	copier		
Printer (laser, black and white)		\$10	printer		
Multi-function (laser, black and white)		\$10	machine		
Level 2 Electric Vehicle Charging Cord	Electric vehicle charging cord must meet ENERGY STAR Electric Vehicle Supply Equipment requirements for Level 2. A level 2 is a galvanically-connected EVSE with a single-phase input voltage range from 208 to 240 volts ac and maximum output current less than or equal to 80 amperes ac.	\$50	cord		
Small Network	Network level software that controls desktop computers and monitors power settings with the network must be capable of measuring and managing power consumption of each desktop computer and monitor. Laptops are eligible but savings assume workstation includes desktop monitor, laptop computer with laptop screen in use.	\$15	PC controlled		
Advanced Power Strip	Must be Tier 1 or Tier 2 rated power strip.	\$15	strip		

# Lighting



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### **Eligible Measures**

- High-efficiency fluorescent tubes
- · Lighting fixtures
- · Outdoor and Area Lighting
- · LEDs and LED exit signs
- · Occupancy and daylighting controls
- Reach-in freezer/refrigerator LED lighting

All Lighting Incentive Program applicants are required to use the Lighting Calculator spreadsheet to estimate annual energy and demand savings. T-12 fixtures codes entered in the lighting calculator will be automatically converted to an appropriate T-8 fluorescent fixture code to ensure compliance with the new 2021 PA TRM.

EQUIPMENT	SF	PECIFICATIONS	REBATE	UNIT	QTY	TOTAL
	Dual daylight and	Minimum watts controlled 150W	\$25			
	occupancy	Minimum watts controlled 20W	\$15			
	Daylight continuous	Minimum watts controlled 150W	\$20			
Lighting Controls	dimming control	Minimum watts controlled 20W	\$10			
Lighting Controls	Vacanay cantrala	Minimum watts controlled 150W	\$20	sensor		
	Vacancy controls	Minimum watts controlled 20W	\$10			
	Occupancy	Minimum watts controlled 150W	\$20			
	controls	Minimum watts controlled 20W	\$10			
Linear Fluorescent	Replacement lamps must be high performance T8 replacing existing T8 lamps or higher efficiency than existing.		\$0.05	kWh		
LED Lamps			\$5	lamp		
LED Linear	Consortium (DLC) qu	ENERGY STAR or DesignLights allified products list (www. replace existing equipment to a	\$0.05	kWh		
LED Fixture - Exterior	Must be wired for exclusive use with LED lamps or integrated LEDs and installed in an exterior setting. Must meet DLC standards.		\$0.05	kWh		
LED Exit Signs	Must replace existing fluorescent or incandescent exit signs to be eligible.		\$15	sign		
LED Fixture - Interior	Must be wired for exclusive use with LED lamps or integrated LEDs and installed in an interior setting. Must meet DLC standards.		\$0.05	kWh		

# Lighting



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EQUIPMENT	SPECIFICATIONS	REBATE	UNIT	QTY	TOTAL
Network Lighting Controls	Purchase and installation of a networked lighting control system by applying, but not limited to, occupancy sensors, photo sensors, and dimming controls where the system must dim or turn off individual fixtures based on local occupancy and/or light levels. Must include luminaire-level lighting control (LLLC) that can switch lights on and off based on occupancy and is capable of full-range dimming based on local light levels.	\$0.30	watts controlled		
LED Refrigerated Case Lighting	Must be listed by the DLC and replacing existing fluorescent lighting technology. Only small rate code customers are eligible.	\$0.05 capped at \$75	kWh		
LED Channel Signage	Includes the replacement, retrofit, or new installation of channel letter signs with LED lighting technology.	\$3	linear foot		

#### Calculated Incentives

- Lighting equipment that does not meet the requirements of the prescriptive lighting incentives listed above may qualify under the base incentive rate of 5¢ per kWh saved annually.
- · New construction projects are not eligible under this program.

# **Lighting Program Requirements**

## **Solid State Lighting**

• Solid State Lighting/LED equipment must be ENERGY STAR® rated (www.energystar.gov) or listed by the Design Lights Consortium (DLC) (www.designlights.org) to be eligible for incentives.

### **Lighting Controls**

- · Occupancy controls may not have a manual "on" switch capable of overriding the automatic "off" switch.
- · New controls must replace a manual switching system.
- Occupancy sensors installed as part of a new construction project, in areas where sensors are required by code, are not eligible for incentives.

#### **General Requirements**

- · Only new equipment is eligible for incentives.
- Lighting incentives are available for the installation of new lighting equipment that results in a reduction in electrical energy use.
- All 30 and 32 watt 4-ft T8 lamps must appear on the current Consortium for Energy Efficiency (CEE) Qualifying Products list or meet the CEE "High-Performance" specifications. (See the CEE website: www.cee1.org).
- All retrofit kits shall include lamp socket brackets and sockets that center the lamps in the fixture, and may include
  a new reflector or ballast cover. Retrofit kits and components shall be UL or CSA listed for luminaire retrofit
  conversion and be installed in accordance with the current National Electrical Code.
- The total lighting incentive applies to linear fluorescent retrofits and energy efficient lighting products. This involves the replacement or new installation of linear fluorescent lighting equipment, including but not limited to T8 and T5, to a higher efficiency than existing or designed.

# Lighting



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### **Pre-Approval Requirements**

Program participants are encouraged to seek pre-approval before purchasing their proposed equipment to ensure it meets program requirements and is eligible for incentives. If your project was completed or installed on June 1, 2021, or later and you did not obtain pre-approval, then you may apply for incentives no later than 180 days from the date of project completion (completion is defined as all equipment being installed and operable).

#### Limitations

Incentives available from the Program are limited to the total equipment cost. Only installation of new equipment is eligible for incentives under this Program.

# **Street Lighting**

Purchase and installation of new lighting equipment for Street and Area lighting applications to a greater efficiency than existing or designed.

MEASURE	REBATE	UNIT	QTY	TOTAL
Street Lighting	\$0.05	kWH		

# **Food Service**



MEASURE	SPECIFICATION	NS	REBATE	UNIT	QTY	TOTAL
Commercial Refrigerators	Must be ENERGY STAR® certified. Oprojects are eligible. Must be self-covertical-closed transparent or solid new Federal standard dated March style refrigerators are not eligible buunder the Appliances and Electronic	ontained with doors and meet the 2017. Residential It may be eligible	\$50	refrigerator		
Commercial Freezers	Must be ENERGY STAR certified. Only replacement projects are eligible. Must be self-contained with vertical-closed transparent or solid doors and meet the new Federal standard dated March 2017. Residential style freezers are not eligible but may be eligible under the Appliances and Electronics program.		\$50	freezer		
	Must be ENERGY STAR certified. Only replacement projects are	< 500 lbs/day	\$75			
Commercial Ice Machines	eligible. Ice machines that are air-cooled and produce ice	501 - 1000 lbs/day	\$150	unit		
	continuously or in batches are eligible.	>1001 lbs/day	\$200			
Night Covers for Refrigerated Display Cases	Only installations on open reach-in refrigerated cases during unoccupied hours are eligible. Must be in use for at least three hours daily to be eligible.		\$10	linear foot		
Strip Curtains for Walk-in Coolers and Freezers	Only installations on walk-in coolers have ineffective or no existing strip Strip curtains must be new, made o be at least 0.06" thick. Low tempers be used for freezer applications. Mu 2.5 hours per day.	curtains in place. f polyethylene, and ature curtains must	\$2	square foot		
Anti-Sweat Heater Controls on Cooler and Freezer Doors	Only the installation of new anti-swe existing cases, with no existing con incentives.	\$30	door			
Beverage and			\$50	oontrol		
Snack Machine Controls  automatically turn off lighting when there is no occupancy, and must modulate the refrigeration system for peak performance.	Refrigerated	\$100	control			

# **Food Service**



MEASURE	SPECIF	ICATIONS	REBATE	UNIT	QTY	TOTAL
Commercial Electric Combination Ovens	Must be ENERGY STAR® c equipment are eligible. Only eligible.		\$750	oven		
Commercial Electric Convection Ovens	Must be ENERGY STAR ce equipment are eligible. Only eligible.		\$350	oven		
			\$125	3-pan unit		
Commercial Electric	Must be ENERGY STAR ce	9	\$185	4-pan unit		
Steam Cookers	efficiency of at least 50%. Only new, unused equipment are eligible.		\$250	5-pan unit		
			\$300	6-pan unit		
Commercial Electric Fryers		rtified featuring an advanced fry pot insulation. Only new, are eligible.	\$150	fryer		
Commercial Electric Griddles	Must be ENERGY STAR ce equipment are eligible.	rtified. Only new, unused	\$150	griddle		
Commercial Hot	Must be ENERGY STAR	Half size	\$150			
Food Holding	certified. Only new, unused equipment are	Three quarter	\$200	cabinet		
Cabinets	eligible.	Full size	\$250			
ECM Evaporator Fan Motor	Must replace a permanent split capacitor or shaded pole motor in a commercial refrigeration unit.		\$50	motor		
Evaporator Fan Controls	Installation of On/Off contro for an uncontrolled ECM, p shaded pole motor in a cor	ermanent split capacitor, or	\$30	controller		

# **Food Service**



MEASURE	SPECIFI	CATIONS	REBATE	UNIT	QTY	TOTAL
		High Temperature Under Counter	\$125			
		High Temperature Door Type	\$200			
		High Temperature Single Tank Conveyor	\$300			
Commercial	Must be ENERGY STAR® certified. Must be	High Temperature Multi Tank Conveyor	\$500	. unit		
Dishwasher	stationary or conveyor type commercial dishwasher.	Low Temperature Under Counter	\$75	unit		
		Low Temperature Door Type	\$150			
		Low Temperature Single Tank Conveyor	\$150			
		Low Temperature Multi Tank Conveyor	\$250			
Induction Warmer/ Rethermalizer Well	Purchase and installation of Rethermalizer and Food Wa		\$50	warmer		
Coffee Brewer	Only ENERGY STAR Type 2 coffee brewers are eligible.	small, medium or large	\$25	brewer		
Pre-Rinse Spray Nozzles	Must be new and unused, hever, use less than 1.6 galle cleaning performance of at associated with electric war	ons per minute, and have a least 26 seconds. Must be	\$35	spray nozzle		





### Eligible Measures

- · Be used for ambient cooling only
- · Meet or exceed the minimum efficiency rating required for the equipment type and cooling capacity
- Be installed in a facility owned by a commercial, industrial, governmental or institutional customer of FirstEnergy's Pennsylvania utilities.
- · Meet additional technical requirements outlined below.

### Flat-rate per unit or per ton capacity incentives are available for:

- Air Conditioners
- Heat Pumps
- · Water Source Heat Pump
- PTAC/PTHP

# Split & Packaged HVAC Units - Air Cooled

Eligible equipment must meet or exceed both full and part load (if applicable) cooling efficiency requirements as defined in the table below. Cooling capacities (in tons) listed in the table below are Air Conditioning, Heating, and Refrigeration Institute (AHRI) rated capacities. Qualifying split systems must have both a new condenser and a new coil that meets AHRI specifications and where the matched system performance (condenser and coil) meets or exceeds the minimum requirements outlined below. Variable Refrigerant Flow (VRF) systems are eligible to participate under this measure (custom energy calculations will be required in this case).

MEASURE	MINIMUM EFFICIENCY REQUIREMENTS	REBATE	UNIT	QTY	TOTAL
Split & Packaged HVAC	16 SEER	\$50	1		
≤ 5.4 tons	18 SEER	\$100	ton	ton	
Split & Packaged HVAC > 5.4 and < 11.25 tons	11.8 EER and 13.5 IEER	\$125	ton		
Split & Packaged HVAC ≥ 11.25 and < 20 tons	11.6 EER and 13.0 IEER	\$125	ton		
Split & Packaged HVAC ≥ 20 and ≤ 63.3 tons	10.5 EER and 12.2 IEER	\$100	ton		
Split & Packaged HVAC > 63.3 tons	10.2 EER and 11.8 IEER	\$100	ton		





# Split & Packaged HVAC Units – Water Cooled

Eligible equipment must meet or exceed both full and part load (if applicable) cooling efficiency requirements as defined in the table below. Cooling capacities (in tons) listed in the table below are Air Conditioning, Heating, and Refrigeration Institute (AHRI) rated capacities. Qualifying split systems must have both a new condenser and a new coil that meets AHRI specifications and where the matched system performance (condenser and coil) meets or exceeds the minimum requirements outlined below. Variable Refrigerant Flow (VRF) systems are eligible to participate under this measure (custom energy calculations will be required in this case).

MEASURE	MINIMUM EFFICIENCY REQUIREMENTS	REBATE	UNIT	QTY	TOTAL
Onlit 9 Produce and INVAC of 5 4 April	16 SEER	\$50			
Split & Packaged HVAC ≤ 5.4 tons	18 SEER	\$100	ton		
Split & Packaged HVAC > 5.4 and < 11.25 tons	12.7 EER and 12.9 IEER	\$125	ton		
Split & Packaged HVAC ≥ 11.25 and < 20 tons	13.1 EER and 13.3 IEER	\$125	ton		
Split & Packaged HVAC ≥ 20 and < 63.3 tons	13.0 EER and 13.2 IEER	\$100	ton		
Split & Packaged HVAC ≥ 63.3 tons	11.6 EER and 11.7 IEER	\$100	ton		

# Split & Packaged HVAC Units – Evaporatively Cooled

Eligible equipment must meet or exceed both full and part load (if applicable) cooling efficiency requirements as defined in the table below. Cooling capacities (in tons) listed in the table below are Air Conditioning, Heating, and Refrigeration Institute (AHRI) rated capacities. Qualifying split systems must have both a new condenser and a new coil that meets AHRI specifications and where the matched system performance (condenser and coil) meets or exceeds the minimum requirements outlined below. Variable Refrigerant Flow (VRF) systems are eligible to participate under this measure (custom energy calculations will be required in this case).

MEASURE	MINIMUM EFFICIENCY REQUIREMENTS	REBATE	UNIT	QTY	TOTAL
Onlit 9 Produce and INVAC of 5 4 April	16 SEER	\$50			
Split & Packaged HVAC ≤ 5.4 tons	18 SEER	\$100	ton		
Split & Packaged HVAC > 5.4 and < 11.25 tons	13.3 EER and 13.5 IEER	\$125	ton		
Split & Packaged HVAC ≥ 11.25 and < 20 tons	13.2 EER and 13.4 IEER	\$125	ton		
Split & Packaged HVAC ≥ 20 and < 63.3 tons	13.1 EER and 13.3 IEER	\$100	ton		
Split & Packaged HVAC ≥ 63.3 tons	12.1 EER and 12.2 IEER	\$100	ton		





# Air Source Heat Pumps

Eligible equipment must meet or exceed cooling and heating efficiency requirements as outlined in the table below. Cooling capacities (in tons) listed in the table below are Air Conditioning, Heating, and Refrigeration Institute (AHRI) rated capacities. Heat pump systems must be used for both heating and cooling. Qualifying split heat pump systems must have both a new condenser and a new coil that meets AHRI specifications and where the matched system performance (condenser and coil) meets or exceeds the minimum requirements outlined below. Variable Refrigerant Flow (VRF) systems are eligible to participate under this measure (custom energy calculations will be required in this case).

MEASURE	MINIMUM EFFICIENCY REQUIREMENTS	THE REPORT OF THE PROPERTY OF		QTY	TOTAL
Air Source Heat Pump < 5.4 tons – Single Package	16.0 SEER and 8.2 HSPF	\$100	ton		
Air Source Heat Pump < 5.4 tons – Split System	18.0 SEER and 10.0 HSPF	\$100	ton		

# Water Source, Ground Source And Ground Water Source Heat Pumps

Eligible equipment must meet or exceed cooling and heating efficiency requirements as outlined in the table below. Heat pump systems must be used for both heating and cooling. Cooling capacities (in tons) listed in the table below are Air Conditioning, Heating, and Refrigeration Institute (AHRI) rated capacities.

MEASURE	MINIMUM EFFICIENCY REQUIREMENTS	REBATE	UNIT	QTY	TOTAL
Water to Air: Water Loop < 1.42 tons	12.8 EER and 4.5 COP	\$150	ton		
Water to Air: Water Loop ≥ 1.42 tons and < 11.25 tons	13.7 EER and 4.5 COP	\$150	ton		
Water to Water: Water Loop < 11.25 tons	11.1 EER and 3.9 COP	\$150	ton		
Brine to Air: Ground Loop < 11.25 tons	14.8 EER and 3.4 COP	\$150	ton		
Brine to Water: Ground Loop < 11.25 tons	12.7 EER and 2.6 COP	\$150	ton		
Water to Air: Ground Water < 11.25 tons	18.9 EER and 3.9 COP	\$150	ton		
Water to Water: Ground Water < 11.25 tons	17.1 EER and 3.3 COP	\$150	ton		





# **Ductless Mini Split Heat Pumps**

Equipment must be ENERGY STAR® certified and must meet or exceed the cooling and heating efficiency requirements outlined in the table below. Cooling capacities (in tons) listed in the table below are Air Conditioning, Heating, and Refrigeration Institute (AHRI) rated capacities. Qualifying split systems must have both a new condenser and a new coil that meets AHRI specifications and where the matched system performance (condenser and coil) meets or exceeds the minimum requirements outlined below. Variable Refrigerant Flow (VRF) systems are eligible to participate under this measure (custom energy calculations will be required in this case). Equipment must be used to meet both the heating and cooling loads of the facility.

MEASURE	MINIMUM EFFICIENCY REQUIREMENTS	REBATE	UNIT	QTY	TOTAL
Ductless Mini Split Heat Pump < 5.4 tons – Single Zone	≥ 12.5 EER,	<b>0</b> 4.50			
Ductless Mini Split Heat Pump < 5.4 tons – Multi Zone	≥ 20 SEER and ≥ 10.0 HSPF	\$150	ton		

### Packaged Terminal Air Conditioners (PTAC)

Eligible equipment must meet or exceed cooling efficiency requirements as outlined in the table below. Cooling capacities (in tons) listed in the table below are Replace with: Air Conditioning, Heating, and Refrigeration Institute (AHRI) rated capacities.

Replacement unit shall be factory labeled as follows: Manufactured for replacement applications only: not to be installed in new construction projects. Replacement efficiencies only apply to units with existing sleeves less than 16 inches in height and less than 42 in width.

MEASURE	SPECIFICATIONS	REBATE	UNIT	QTY	TOTAL
DTAO	Replacement Unit minimum EER: [10.9 – (0.213 x Cap/1000)] x 1.075*	ф <b>1</b> 00	4		
PTAC	New Unit minimum EER: [14 – (0.3*Cap/1000)] x 1.075*	\$100	ton		





# Packaged Terminal Heat Pump Air Conditioners (PTHP)

Eligible equipment must meet or exceed cooling and heating efficiency requirements as outlined in the table below. Cooling capacities (in tons) listed in the table below are Replace with: Air Conditioning, Heating, and Refrigeration Institute (AHRI) rated capacities.

Replacement unit shall be factory labeled as follows: Manufactured for replacement applications only: not to be installed in new construction projects. Replacement efficiencies only apply to units with existing sleeves less than 16 inches in height and less than 42 in width.

MEASURE	SPECIFICATIONS	REBATE	UNIT	QTY	TOTAL
DTUD	Replacement Unit minimum EER: [10.8 – (0.213 x Cap/1000)] x 1.075* Replacement Unit minimum COP: [2.9 – (0.026*Cap/1000)] x 1.075*	<b>\$100</b>	40.0		
PTHP	New Unit minimum EER: [14-(0.3*Cap/1000)] x 1.075* New Unit minimum COP: [3.2-(0.026*Cap/1000)] x 1.075*	\$100	ton		

<sup>\*</sup>Cap=cooling capacity of the PTAC/PTHP unit.

# Miscellaneous Equipment

MEASURE	SPECIFICATIONS	REBATE	UNIT	QTY	TOTAL
Connected Thermostat	Must be ENERGY STAR® certified.	\$75	unit		
Window Air Conditioner	Must be ENERGY STAR certified and used only for comfort cooling applications. New installations and replacement projects are eligible.	\$15	unit		
Circulating Pump	Must be a new ECM or BPM circulator pump, r/p single speed motor for space heating in a commercial application.	\$25	pump		
Furnace Fan	Must be a high efficiency brushless permanent magnet fan motor (BPM or ECM) to replace a permanent split capacitor (PSC) motor	\$25	fan		
HVAC Maintenance	Documented tune-ups of packaged and split systems up to 20 tons are eligible. All HVAC applications other than comfort cooling and heating, such as process cooling, are defined as non-standard applications and are ineligible for this measure. Rebates available every 10 years for the same piece of equipment.	\$125	packaged/ split system tune-up		

<sup>\*</sup>Cap=cooling capacity of the PTAC/PTHP unit.

# **Facility Audit**



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## **Facility Audit Incentives**

The Facility Audit Incentive Program is offered to commercial, industrial, governmental and institutional customers of FirstEnergy's Pennsylvania utilities (Met-Ed, Penelec, Penn Power and West Penn Power). This program is intended to encourage customers to acquire a detailed audit of industrial processes or systems or detailed ASHRAE Level 2 third party energy audit for their buildings. The program provides financial support through incentives to customers who implement qualifying audit recommended energy efficiency prescriptive or custom measures.

#### **Effective Due Dates**

To qualify for audit incentives, audits must have been completed after June 1, 2021, and after receiving a formal pre-approval letter from the Program Administrator.

#### **Pre-Approval Requirements**

All Facility Audit Incentive Program applications received by the program require pre-approval prior to the participant signing a contract with the audit service provider. Audits must be completed within three (3) months after receiving a formal pre-approval letter from the program

#### **Program Incentives**

Incentives are paid for the installation of qualifying audit-recommended measures that are incented through FirstEnergy's Pennsylvania utilities' commercial and industrial (C&I) Energy Efficient Equipment Programs and not toward the actual cost of the audit.

Qualifying audit-recommended measures must be implemented within 18 months of completing the audit or before May 31, 2026.

Eligible participants will receive an incentive based on annual kWh saved, not to exceed 50 percent of the audit cost or \$10,000, whichever is less, upon completion of the installation of qualifying audit recommended measures at the customers' facility. (A facility is defined as the building or set of buildings at a single service address, regardless of the number of unique utility accounts associated with the address).

Audit Incentive payment will be a one-time payment made after the participant notifies the program that installation of qualified measure(s) is complete.

Should the participant not notify the program that recommended qualifying measure(s) were installed within 18 months of the Audit application submittal, the program will retire and close the application.

#### **Audit Program Guidelines**

- Audits of a single industrial process or system are eligible but must involve the capture of data.
   Studies must be provided by individuals or firms that are capable, or qualified, of performing audits as per program guidelines.
- Facility studies must be provided by individuals or firms that are capable of performing comprehensive energy (ASHRAE Level II) audits that meet the program guidelines. The Lead Auditor must show that he or she has at least one of the following certifications: Professional Engineer (PE), Certified Energy Manager (CEM), Association of Energy Engineers' Certified Energy Auditor (CEA), or LEED AP.
- A comprehensive facility energy audit will require that energy conservation measures (ECMs) from at least three major end use areas be evaluated. Note: studies involving single ECMs of nonindustrial processes, will not be eligible for energy audit incentives (e.g., lighting contractors providing an energy audit as part of a lighting proposal).
- Facility audits should be sufficiently detailed to meet ASHRAE Level II audit standard.
- Audits must be pre-approved; associated reports that do not meet program guidelines set forth in this application form or are deemed unacceptable by the program technical reviewers are not eligible for incentives.
- Audits must be itemized and break out the electric component; disbursement of audit funds are for electric portion only.

# **Facility Audit**



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### **Completed Energy Audit Format**

Cover letter – Include the customer's name, the name and location of the facility being studied, date submitted and identity and contact information of the auditor.

Facility overview – Describe the energy audit report and its purpose. Include as many facility details as possible, such as:

- · Square footage
- · Utility accounts under the audit
- Age of the facility and all major additions/ renovations
- · Overview of facility use
- General construction (mass, steel framed wood framed, level of insulation, etc.)
- General dimensions (building height, number of floors)
- Hours of occupancy and /or number of shifts
- · Characterization of building usage
- Description of the base systems (lighting, HVAC, refrigeration, process, etc.)

Executive summary section – Briefly describe the energy audit scope; provide a summary table of the recommended ECMs with the following columns:

- · Measure description
- · Measure life
- Annual energy savings
- · Peak demand savings
- Annual cost savings
- · Estimated installation cost by labor
- · Material and total cost
- · Potential incentive
- · Simple payback after incentive

Briefly describe the baseline, proposed equipment, and operation for each ECM, highlighting major issues that impact energy use. Include a cost estimate to implement the ECM, based on standard, engineered accepted estimating practices.

ECM or technology application section – Provide a detailed narrative description of each recommended ECM that clearly documents all key engineering assumptions made in analyzing each measure and describe the method of analysis. Provide a summary of

the energy savings analysis and the results.

Any interactive effects, along with their benefits or disadvantages, should be considered. Where appropriate, describe the monitoring procedures conducted to determine energy usage and potential energy savings.

If a building simulation modeling program, such as DOE2, eQuest, or EnergyPlus was used, describe the input data used to screen each measure and all relevant output reports. Provide estimated cost information based on standard estimating practices. Include a summary table with installation costs, annual energy savings, peak demand savings, rated life of measure, potential incentives, and simple payback after the incentive.

### How do I apply?

#### Step 1

The participant should complete and submit a Facility Audit Incentive Business program application online and upload required documents through the application portal. The following documents are required for a preapproval:

- · Audit proposal that describes the scope of the audit
- Copy of utility bill to confirm account number and service address. If desired, the participant may obscure all cost and rate related information. (Utility bill should be from within the last three months.)

#### Step 2

The program administrator will notify the applicant via email when the review is complete. Upon receipt of a Program pre-approval letter, participants may sign a contract with the audit service provider.

#### Step 3

Once the audit is complete, the following final documentation should be submitted to the program administrator for review:

- Copy of the completed audit report as described in the Completed Energy Audit Format section below.
- · Completed letter of attestation
- Final invoice for the energy audit
- Measures that will be implemented from the audit report

# **Custom Incentives Requirements**



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## **Custom Equipment**

- The Custom Equipment Incentives Program is offered to Pennsylvania commercial, industrial, governmental and institutional customers for retrofits that include technologies and/or customer-specific energy efficiency projects that do not meet the eligibility criteria for other FirstEnergy's Pennsylvania business programs.
- Custom incentives up to 50 percent of the total project cost for retrofit projects.

#### **Excluded**

- Newly constructed buildings: The design and construction of an entirely new structure on a greenfield site or wholesale replacement of a structure torn down to the ground.
- Addition (expansion) to existing buildings: Significant extensions to an existing structure that requires building permits and triggers compliance with current codes.
- Major renovations or tenant improvements of existing buildings: Significant reconstruction or "gut rehab" of an existing structure that requires building permits and triggers compliance with current codes.

#### **Eligible Measures and Incentives**

- Custom projects include building shell, electrical and mechanical improvements that reduce energy consumption and demand by improving building energy performance.
- Custom measures such as compressed air, process improvements and qualify for incentives.

#### Projects that do not qualify include:

- · Power factor correction devices
- Motor soft starts
- Fuel switching (for example, replacement of an electric chiller with an absorption chiller)

#### Step 1

The participant should complete and submit a Custom Equipment Incentive application. The following documents are required for a pre-approval:

- · W-9 tax form for the incentive payee
- Scope of work with a summary of the existing and proposed systems
- Manufacturers' specification (cut) sheets for each installed item to verify that the equipment is eligible.
   Please circle or highlight the relevant information on the specification (cut) sheet.
- · Detailed energy savings analysis/calculations
- Copy of utility bill to confirm account number and service address. If desired, the participant may obscure all cost and rate-related information.

#### Step 2

The Program Administrator will notify the applicant via email when the review is complete and funds have been reserved. Upon receipt of Program pre-approval, participants may purchase and install their energy-efficient equipment.

#### Step 3

Once the project is complete, participants should review their application for any changes and submit the following documents to the Program Administrator for review:

- Revised energy savings analysis/calculations (if changes were made during construction)
- Detailed, itemized invoices or proofs of purchase for the equipment installed
- · Completed letter of attestation
- Supporting technical documentation will be reviewed by Program staff, and an on-site inspection to verify the installation may be conducted. Upon receipt and verification of all required documentation, the incentive check will be processed and mailed to the applicant or to an authorized representative, if requested on the application.

# **Custom Incentives Worksheet**



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## Provide a summary of the project.

CUSTOM PROJECT DESCRIPTION								
Before Retrofit	After Retrofit							

### Provide a summary of the energy savings.

SERVICE	UNIT	CURRENT ENERGY COST	ANNUAL SAVINGS (UNITS/YEAR) (A)	INCENTIVE RATE (B)	CALCULATED INCENTIVE (A X B)	PROJECT COST	SIMPLE PAYBACK PERIOD	TOTAL CUSTOM INCENTIVE
Custom Lighting	per kWh			\$0.05				
General Custom	per kWh			.05/kWh and up to \$150kW*				
Solar	per kWh			\$0.03				
CHP	per kWh			\$0.03				

<sup>\*</sup> Demand rebate will be calculated based upon customers load profile during coincident peak times (2 – 6 pm | M- F | 6/1 – 8/30; excluding holidays) and the associated average demand reduction during that time frame.

Custom rebates will only pay up to 50% of the total project cost (materials and labor) up to \$500,000.

# **Incentives For Combined Heating and Power**

Incentives are paid at \$0.03/kWh for energy usage displaced at the customer's facility. Incentives are capped at 50% of project cost, up to \$500,000.

TOTAL CUSTOM MEASURE COST:	\$
TOTAL CUSTOM INCENTIVES:	\$

# **Incentive Application**



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## **Apply for Energy-Efficiency Incentives**

There are two ways you may apply for incentives.

- 1. Apply through the online application portal at <a href="www.energysavepa-bizsolutions.com/applynow">www.energysavepa-bizsolutions.com/applynow</a>
- 2. Complete this PDF application and follow these steps:
  - Upload the documents through the online application portal at <a href="www.energysavepa-bizsolutions.com/applynow">www.energysavepa-bizsolutions.com/applynow</a>
  - Email the documents to <u>CIFirstEnergyPA@franklinenergy.com</u>

Upon receipt and verification of all required documentation, the incentive check will be processed and mailed to the applicant or to an authorized representative, if one has been requested on the application.

Project t	ype:	_	Retrofit Replace on Failure	)			to moving forward with this project? A commitmen ited to signing a purchase order or contract.						☐ Yes
Project S	Start Da	ate:		ESTIMATE	D COM	PLETION DATE:			FFICE US roject #	SE ONLY:			
CUSTO	OMEF	RIN	FORMATION										
Compar (as it app	•		r bill)					Conta	ct Name:				
Contact	Phone	#:		Contac	t Title:				Email:				
Address	:			·									
City:									State:	PA	ZIP:		
Mailing A	Address	s:											
City:									State:		ZIP:		
Building Type:		Edu	culture	rsity/College		Hospital   Ho	☐ Grocery tel/Motel ☐ Restaura	☐ Da ☐ Larg ant ☐	je 🗌 C	Heavy Indus Office	Small Of	fice [	Industrial  Religious
Government No-profit Type:  Government (Federal) Government (State, county, or municipal) Government (Multifamily)  Institutional Low Income Non-Profit N/A								amily)					
Is natural gas an available fuel source at the site?													
Primary System:	imary Heating												

# **Incentive Application**



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CONTRACTOR INFORMATION													
Name	of Cont	ractir	ng Company:							Contact	Name:		
Contact Phone #:									Contact Title:				
Address:													
City:									State:	PA	ZIP:		
Mailing Address:													
City:		·							State:		ZIP:		
Technical Contact: Who is the primary contact for technical questions?													
Customer:								Contractor:					
Payee Information: If an incentive is awarded, who should receive payment?													
Customer:			Contractor:						Other:				
PAYEE INFORMATION													
Company Name:								Contact Name:					
Phone #:								Email:					
Mailing Address:									TIN/SSN:				
City:	City:									State:	PA	ZIP:	

Please attach spec sheets and cost estimates for all proposed new equipment.

The costs of energy efficiency programs are recovered through customer rates in accordance with PA Act 129 of 2008. For a complete list of commercial, industrial, residential, and low-income energy efficiency programs, please visit energysavePA.com.

By participating in these energy efficiency and peak demand reduction programs, customers agree to allow their utility to retain ownership of all Capacity Rights which refers to the demand reduction associated with any energy efficiency and peak demand reduction measure for which incentives were provided by the Company. Your utility will aggregate these energy efficiency demand reduction attributes into the PJM capacity market with proceeds being used to offset the program costs.

